

Innovolt And G&J Marketing and Sales Announce Partnership To Provide Innovolt's Solutions To Vending Operators And OEM's



PARTNERSHIP WILL INCREASE SALES FOOTPRINT OF INNOVOLT'S POWER PROTECTION TECHNOLOGY

NEWS PROVIDED BY

Innovolt, Inc. →

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ATLANTA, April 10, 2017 /PRNewswire/ -- G&J Marketing and Sales, the leading vending sales broker in the United States, and Innovolt, Inc., the technology leader in comprehensive power protection and analytics solutions, today announced a partnership where G&J will broker Innovolt's best-in-class power protection technology to vending operators and OEM's. This partnership will allow Innovolt to increase their technology footprint and G&J to grow their solution portfolio by offering Innovolt's cost effective power protection solutions that lower downtime and service calls for vending machines and kiosks.

"G&J is always exploring ways to better serve its customers and offer value solutions. Innovolt provides vending operators with much needed protection for their electronic assets. Working with the Innovolt team over the past year, we have grown to appreciate the technology and its benefits for our vending operator customers," noted Greg Sidwell of G&J.

Innovolt's patented power protection and analytics solutions help vending companies safeguard and optimize the performance, productivity and usable life of vending machines.

"We are excited to partner with Greg Sidwell and his team at G&J. G&J is well-known and respected in the vending space. Together we anticipate reaching both large and small vending operators to provide them much needed power protection for their vending machines and kiosks," said Jun Ho Son, CEO of Innovolt.

Through Innovolt's monitoring and analytics capabilities, vending operators and OEM service teams will be equipped with (i) technology to lower the impact of damaging power anomalies, and (ii) power data information and analytics to understand and more quickly resolve power anomaly issues that negatively impact proper operation of vending machines and micro-market kiosks in the field.

Innovolt and G&J will be at the NAMA OneShow in Las Vegas April 19-21. Visit Innovolt in Booth #249 or locate any of the G&J reps to learn more about how Innovolt's power protection solutions can help you.

About Innovolt

Innovolt's power protection solutions combine patented sensor, remediation, monitoring and analytics technologies to help companies safeguard and optimize the performance, productivity and usable life of the electronics that power today's digital world. As the first company to provide complete power protection and asset management software, they solve a host of unique problems that most businesses

and consumers are not aware of but are paying for through shortened electronics lifespan and decreased product reliability. Innovolt's power protection technologies and analytics capabilities help businesses increase the uptime and lower the service costs of their electronic equipment while increasing overall customer satisfaction.

For more information about Innovolt's solutions, please call 404-467-6368, visit the website at www.innovolt.com or email at info@innovolt.com.


About G&J

G & J Marketing and Sales, LLC. has set the standard for excellence in their industry through sales performance and innovative marketing techniques for 33 years. G & J is committed to the success of the operators they service, the distributors to whom they partner, and the manufacturers they represent. G & J exists to promote, with PRIDE, the success of everyone they touch.

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